

New Harvest Educational Centers Inc

SY26 RFP Questions and Answers

Contract Amendment #1

1. Can you please confirm that for the 2025-2026 School Year, the total number of service days are 169 days (not 180, given the late start of the contract? (this would include serving lunches also on early release days). **Correct**
2. The RFP has the contract effective 9/1/2025-8/31/2026; would there be any consideration to have the end date of the contract be 6/30/2026 or at least prior to the start of the new school year in 2026, to make billing for the next school year better align with the full school year, should you renew your contract with the same FSMC? **We would certainly be willing, we would just need to see what is approved by the NSLP**
3. Can you please confirm the grades that this contract will be serving? **Currently K-12, however if we are approved to co-mingle our Preschool students, I would like to include them and that would add an additional 13 students**
4. Is the enrollment of 172 only for grades Kindergarten through 12th? **Yes ma'am. If we include VPK, enrollment would increase to 185**
5. Is there any PreK students that we will be serving? (usually under CACFP guidelines) **If approved by the NSLP, yes.**
6. I know when we initially spoke there were daycare rooms that you were also interested in providing lunches for, that would be outside of the NSLP contract; was there any interest for SLA to have a separate contract (non-NLSP) to provide service for those other classrooms? If so, can you please provide which meals and estimated daily volume for each meal? **We have 36 students between our 2-VPK. If we can add our one year olds it will be an extra 10. I feel only 50% of our parents will be willing to participate. We would like breakfast, lunch, and afternoon snack**
7. Can you please confirm that the site location goes by the name Harvest Academy Christian School? Exhibit A references it as New Harvest Educational Center, but believe that is the organization name? **Per NSLP, the site name is: Harvest Academy Christian School, and the organization name is: New Harvest Educational Centers Inc**

8. Can you please confirm that the only meals you are seeking service for are: Breakfast, Lunch and Afternoon Snack? **Yes, that is correct. The only meals we are seeking are breakfast, lunch, and an afternoon snack**
9. Are you open to a la carte sales? **At the moment we are not doing a la carte sales; however, we are open to suggestions on what you recommend or suggest.**
10. Will you be participating in any commodities program for SY2025-26? **No ma'am we will not.**
11. The RFP designates that the FSMC is responsible for the purchase and replacement of equipment. Can you please provide a list of all working equipment in your kitchen? **Yes ma'am. We currently obtain two tall food warmers, a double stacked oven, one portable burner, one commercial refrigerator, one commercial freezer, one commercial deep freezer, one (three pan open well electric steam table), 3 compartment dishwashing sink, hand washing sink, dry food storage racks, canned goods rack, microwave, coffee maker, two stainless steel counter spaces, some serving utensils.**
12. What are some of the challenges you had with the previous foodservice provider that you want ensured are corrected with the new provider? **With previous food service companies, some downfalls we experienced were repetitive meals, lack of documentation (menus, production records, nutritional facts and labels), poor management and communication.**
13. How many staff members did your previous foodservice provider have in the kitchen? Are there any that you would like the new provider to retain? If so, can you please provide their hourly wages and # of hours per day scheduled? **Our last Food service company had two staff members in the kitchen. We currently have one staff member we would like to retain however if she is not needed in the kitchen by you, we can have her work elsewhere.**
14. You had previously provided me with your 2024-2025 meal claims. The volume is significantly less than the meal counts provided in your RFP. Can you please confirm what the enrollment was for SY2024-25? Why do you expect a far greater participation for this school year? **Yes, that is correct. We expect a far greater participation based on meal response surveys and the fact that better meals being served, will draw in more participation.**

15. What POS system are you using to track meal counts, or are you just using tick sheets? We have both. We use the CEP tick sheet as well as a program named FACTS that helps us track meal orders.
16. Can you please confirm the specific service times; I know Exhibit A provides the start and end time, but can you tell me what flow to expect? I assume for breakfast, it's just as students arrive up until the first bell, but for lunch, I assume they come in waves/groups by grade level, and if so, can you provide more specific information? Breakfast is as they arrive from 7:20-8:20 and Lunch is as follows Monday-Thursday and Fridays when there is no chapel:
- a. K-2nd: 10:45-11:10
 - b. 3rd & 4th: 11:15-11:40
 - c. 5th-8th: 11:45-12:10
 - d. 9th-12th: 12:15-12:40
 - e. Chapel Fridays:
 - f. K-2nd: 10:55-11:20
 - g. 3rd & 4th: 11:25-11:50
 - h. 5th-8th: 11:55-12:20
 - i. 9th-12th: 12:25-12:50
17. Would you consider adjusting the RFP so that any maintenance and major equipment would be the responsibility of the SFA instead of the FSMC, as this cost could drive our bid price higher? Yes ma'am. We can submit an addendum to the state to issue the change!